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The New Psychology, Charles Haanel, one of the fathers of self-help and motivation in the 20th century, practiced the financial principles he preached, and was a self made success who owned several major companies. By 1909, he was already president of the Continental Commercial Company, president of the Sacramento Valley Improvement Company, and president of the Mexico Gold & Silver Mining Company. That is before starting his writing career. In this book Haanel teaches how to unlock the power of positive thinking: if you learn to think in a certain way than success can be yours. A great self-help book by one of the most important authors of the genre.

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